

Ammonia Project Features

(Monday 20 March, 4PM IST, online via Zoom Webinar)

India: seizing the renewable opportunity



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In conversation with:

Kevin Rouwenhorst Technology Manager, AEA





Ammonia Project Features

(Tuesday 25 April, 4PM CET, online via Zoom Webinar)

Using surplus hydroelectricity for ammonia production in Paraguay



Olivier Mussat CEO, ATOME





Ermanno Filippi CTO, Casale



Santiago Del Valle MD, URBAS Energy-Ingeser



In conversation with:

Kevin Rouwenhorst Technology Manager, AEA





OMAN GREEN AMMONIA PROJECT SHOWCASE

AGME

World Hydrogen MENA Dubai (Mar-23)

www.acme.in

www.acme-ghc.com

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ACME Group – a history of Disruption in Telecom & Energy industry

Period	2003-2009: Telecom Infra	2010-Present: Solar Business	2020-Present: Green Fuel
Disruption	 ✓ Invented fit for market products in telecom passive infrastructure space including Power Interface Unit (PIU) and Phase Change Material (PCM) 	 ✓ India's first IPP to achieve , build and operationalize a solar power plant with subsidy free tariff of INR 2.44 INR/kWh (~3 cents/kWh) 	 ✓ Commissioned World's first Green Hydrogen and Green Ammonia in Bikaner, Rajasthan
Impact	Up to 70% reduction in telecom tariffs on account of energy savings contributing to lowering calling rates from \$0.20/minute to \$0.07/minute	 ✓ ACME's \$0.03/kWh tariff broke the grid parity barrier for renewable power making it cheaper compared to average cost of thermal power by around 25% and accelerated adoption in solar power in India with 60 GW of present capacity and another 100 GW under-develor. 	 Proof of concept as allowed for regulatory and policy push for adoption of Green Ammonia/Hydrogen in India Execution experience enabling optimisation of design and operations for large scale Green Ammonia/Hydrogen plants
Visior	Top 3 Green Energy pro	ducers in the World, producing 10 M	TPA of Green NH3/ H2 by 2030

Leading Through Innovation

Bikaner: World's first integrated Solar Power, Hydrogen & Green Ammonia plant





Oman Project: First commercial scale project

ACME is developing one of the World's earliest Green Ammonia project in port of Duqm, Oman

- ✓ Land Acquired- Usufruct Signed
- ✓ Statutory approvals in place
- ✓ Off-take Term sheet Signed, **Agreement in Final Stage**
- ✓ Ammonia Technology **Order Placed**
- ✓ Jetty Order Placed
- ✓ Ammonia Storage Tank **Order Placed**
- ✓ ESIA approved
- ✓ Construction permit granted
- ✓ FC expected: Mar-23
- ✓ COD: Dec'24 Jun'25

Key Partners



Green Certificate

CERTIFICATE

Certificate-ID:	C01-2022-03-21255363
Applied Standard/Criteria:	TÜV Rheinland Standard H2.21 for Green Hydrogen, and Carbon neutral processing to Green Ammonia
Certificate Holder:	Green Hydrogen & Chemicals SPC The Special Economic Zone Dugm Al-Dugm Al Wusta Governorate 111 Oman
Certificate valid until:	31.03.2023
Production of Gree	en Hydrogen and Green Ammonia
TÜV Rheinland confirms that t a PV powered hydrogen-amm Hydrogen as an Intermedia pr	he holder of this certificate is planning, as a Greenfield Project, onia plant that meets all criteria for the production of Green oduct, as well as Green Ammonia as the final product.
 The following criteria have bee Electrolysis for hydrogen p generated from an affiliate The hydrogen is further sy neutral way. 	en assessed as fulfiled for the entire Greenfield Project: roduction is planned to be exclusively powered by electricity d PV plant, as renewable electricity source. nthesized to ammonia via Haber Bosch process in a carbon
 During daylight hours, surp banking purposes. Its amo entire plant during night tin 	slus electricity of the PV plant will be fed into the grid for unt will be higher than the power consumption needed for the nes, also considering transmission and distribution losses
(conservative approach)	

D. Gerald

TÜV Rheinland Group

Daniel Gersdorf

Carbon Services

Cologne, 01.03.2022

hul LLAGH Norbert Heidelmann

TOV Rheinland Group Carbon Services





he Public Authority for Special Economic Zones and Free Zones (OPAZ)

nended the announcement of ACME, a leading company in the renewable energy sector r receiving the first-ever international certificate accredited for commercial production of green hydrogen and ammonia in the world

through its project in Dugm. The company obtained this certificate from

the German technical services company TUV Rheinland.

ان .. نینیهــــا معـــا Building Oman Together الهيئة العامة للمناطق الاقتصادية الخاصة والمناطق الحرة Public Authority for Special Economic Zones and Free Zones Sultanate of Oman سلطنة عمان



ACME has been issued world's first Green Ammonia Certificate by TUV Rheinland, Germany

Caston Keute Hold Case Headler Technologies

Genau, Richtig,

TÜVRheinland®

A



Oman Project: Work at Site – progress photos





Labour Camp Overview at Site

Kitchen block & Water Tank



Site office Installation



Underground work & plumbing under progress



Green Ammonia Projects Pipeline





Challenges in Developing a Green Ammonia project



Regulatory Challenges

- Non Uniformity of Green Product Specification
- Tradability for cross border trade

Project Challenges

- Availability of resources (Land, Water & Firm Power)
- Storage and Logistics

Commercial Challenges

- Benchmark Pricing of Green Ammonia
- Commercial terms
- Competition with Blue / Grey Products

Financial Challenges

- Lender's perception to the new Sector
- Long term offtake, Buyer's rating and Bankability

End Use Applications Challenges

- Existing Price Sensitivity and Premium w.r.t conventional products
- New. Development of Retrofitting technologies



Typical Project Configuration [300 TPD of Green Ammonia]



Ammonia Loop

Jetty & NH3 Storage

The Facility will be 100% RED (II) / (III) complaint and electrolysers will be powered **exclusively** by RE Power under '**Direct Connection**'. The electrolyser capacity is planned in a way that, apart from feeding the ammonia loop, excess hydrogen will be stored during solar hours and will be utilized for ammonia production during non-solar hours. Ammonia storage will be designed to optimize the transportation and logistics cost



Regulations - What are Green Fuels? EU Criteria for RFBNO....1

70%

Т

Minimum Reduction

Standard Emission (Fossil Fuel Comparator) 94 gCO_{2eq} / MJ

Emissions to be measured from the point of **Production** to the point of **Consumption**

Considering the LHV of Ammonia as 18.80 MJ/kg; Max Carbon Footprint of NH₃ 0.53 kg CO_{2eq} / kg

Parameter	Unit	Case I	Case II
Plant (Block) Size	TPD	3	00
Base Load (Ammonia Loop and Auxiliaries having 24x7 Operation)	MW	~	14
Annual Energy Demand from Base Load during non-solar hours	MU	~30	~15
CO ₂ Intensity of Gas based Generation	kg/kWh	0.	79
Annual CO_2 (indirect: Grid Energy) emissions from NH_3 Production Process	MT	23,700	11,850
Annual Production of NH ₃	MT	100	,000
Carbon Footprint (Intensity) of NH ₃	$\frac{\text{MT CO}_{2\text{eq}}}{\text{MT NH}_3}$	0.237	0.118



Case I: Grid supplies 50% Green Power out of total power supplied during non-solar hours; Case II: Grid supplies 25% Green Power out of total power supplied during non-solar hours;

End Use Applications – OEM's dilemma on potential Green Fuels



Regulations - What are Green Fuels? EU Criteria for RFBNO....2

Renewability

- As a principle, liquid and gaseous fuels of non-biological origin are considered renewable when the hydrogen or Intermediatory Product component is produced in an electrolyser that uses with renewable electricity.
- This renewable electricity may be supplied by an installation that is directly connected to the installation that produces renewable liquid and gaseous transport fuels of non-biological origin or may come from the grid.

Additionality [Applicable from 01.01.2027]

 The installation generating renewable electricity should have come into operation not earlier than 36 months before the installation of producing RFBNO

Temporal Correlation

- RFNBO should be produced during the same calendar month Quarter as the renewable electricity [till 31.12.2026 31.12.2029]
- RFNBO should be produced during the same one-hour period [Month / Quarter / Year as decided by the Commission] as the renewable electricity [From 01.01.2027 01.01.2030]

Geographical Correlation

- Installation producing Renewable Energy is located in the same bidding zone Country as the electrolyser
- In a neighboring bidding zone Country and electricity prices in the relevant time period on the day-ahead market in the neighboring bidding zone is equal or higher than in the bidding zone where the RFBNO is produced
- The installation generating renewable energy is located in an offshore bidding zone adjacent to the bidding zone where the electrolyser is located





In order to attract private investment and assure cashflow to lender for large scale projects, the necessary potential offtake commercial terms will have following features:

Element	Description	Lender's Requirement / Comments	
Buyer's Creditworthiness	<i>Offtake Contract (Parent Company v/s Subsidiary)</i>	Lender's requirement with Buyer having a rating of at least [BBB+ or as per lender's requirement]	
Payment Security Mechanism	Buyer guarantee (Corporate or Bank)	Buyer's guarantee to provide the necessary payment security to the lender	
Portfolio of Buyer's	Exclusive Offtaker v/s Number of Buyers	Given uncertainty in a nascent market, lenders prefer fixing the offtake agreement for the tenor of the debt & agreeing 100% offtake.	
Contract period	Long term contracts	Buyers prefer short-term and Lenders prefer Longer term contract for certainty of cash flows	



Buyers and Producers have conflicting objectives and there are no guiderails unlike other commodities where contracts are standardized

Element	Description	Comments		
Volume Adjustments	Provision to make necessary adjustment on Annual contracted quantity	Agreed Base Annual Contracted Quantity (BACQ) subject to the adjustments due to: • Variation in Solar irradiation, Maintenance • Round up/down due to Vessel capacity • Additional Quantities Produced (if any)		
Force Majeure	Covering unforeseen situations	No international best practices – combination of RE power and conventional Fuels		
Certifications – Green Attributes	<i>Compliant to RED II/III directives (70% GHG Emission reduction from 94g of CO2/MJ of the Fuel)</i>	Green requirement as per RED II/III directive to include compliance to Renewability, Additionality, Temporal correlation, GHG emission reduction		
Take or Pay & Supply or Pay Obligations	Buyer has an obligation to purchase and pay for the available annual contract quantity (Supply or Pay obligation for the Seller)	Given the nascent nature of the green ammonia market, suggested pricing and take or pay obligation will justifiably be required for the project to be bankable and lower project owner's risk		





Thank you

Leading Through Innovation

India's Green Ammonia Opportunity

Ammonia Energy Association Webinar 20th March 2023

Dr Richard Nayak-Luke r.nayak-luke@ucl.ac.uk





India's Green Ammonia Opportunity



- 2 Supply: Where and how?
- **3** Demand: Fertiliser, Shipping Fuel, Energy Vector

4 Conclusion







India is a key market for nitrogenous fertilizer, but due to comparatively small gas resources has dependence on import of nat. gas and products

Environment before the National Hydrogen Mission

Supply

- Considerable production capacity
- Subsidy to cap the retail price
- New Urea Policy grouped by specific energy consumption

Demand

 18% of global N-fertiliser consumption (20.4Mt p.a.).





Sources: Yara Fertilizer Industry Handbook (2022) https://www.yara.com/siteassets/investors/057-reports-and-presentations/other/2022/fertilizer-industry-handbook-2022-with-notes.pdf/ Fertiliser Association of India, Annual Report 2018-2019 (2019)





The last few years have been interesting. Multiple projects have been announced with a notable jump coming in 2025 from kt to Mt capacity

Global scaling up of green ammonia production



Source: Adapted from IRENA and AEA (2022), Innovation Outlook: Renewable Ammonia. ISBN 978-92-9260-423-3



Transition to 'green' ammonia production would reduce the current 1.3% of global CO_2 eq emissions

Production of 'Green' Ammonia



Sources: Zac Cesaro: *Assuming 58% electric efficiency of CCGT for all fuels (this assumption is not likely to be true, in the short term, as R&D levels are different for different fuels) 1. Assuming 60%-70% electrolyser efficiency, Haber Bosch 0.7 MWh/ton NH3 (IEA, The Future of Hydrogen, 2019)

2. NH3. Cracking: 76%-85% Cracking efficiency (based on LHV of H2 in fuel, not LHV of NH3) (S. Giddey, S. P. S. Badwal, C. Munnings and M. Dolan, "Ammonia as a Renewable Energy Transportation Media," ACS Sustainable Chemistry & Eng., 2017.)

IRENA and AEA (2022), Innovation Outlook: Renewable Ammonia. ISBN 978-92-9260-423-3





The method used optimises the system design (VRE included) and operation to minimise the LCOA

Block Flow Diagram of the System Considered

- Grid / Semi-Islanded / Islanded
- Definition of the ammonia use
- Simplified production process
- Methods of flexibility considered:
 - \circ Battery
 - \circ H₂ buffer
 - o Curtailment
 - \circ Grid-connection
 - Reduced capacity factors





Source: Adapted from Nayak-Luke, R., Bañares-Alcántara, R., Wilkinson, I. Ind. Eng. Chem. Res. (2018) DOI: <u>10.1039/D0EE01707H</u> Nayak-Luke, R & Bañares-Alcántara, R. Energy Environ. Sci., (2020) DOI: <u>10.1039/D0EE01707H</u>



India is ideally placed for green ammonia production as one of the cheapest locations for VRE but particularly solar photovoltaic (PV)

Why Produce Green Ammonia in India?







288 locations considered, and the optimal plant design determined. High solar PV dependence means the LCOA is sensitive to LCOE development

Impact of the LCOA on the achievable LCOA

- ERA5 data for 1990-2019
- 1 hour temporal resolution
- 1° (110.6km) spatial resolution: 288 locations considered in total.

Three scenarios were considered that were based on the predicted installed cost of VRE in 2030.





While the majority of India would by able to achieve low LCOA, there are certain areas in the West that are preferable due to the VRE resource

Best locations for green ammonia production

- Five locations of particular interest were selected (dashed red squares on the figure). These were selected not only for their predicted LCOA result but also for other reasons such as the Talcher coal gasification plant in Odisha and the pilot plant considered in Ladakh
- All of these locations were highly solar PV dependent <20% wind except for Gujarat (due to the wind resource)
- All locations employed a similar method of flexibility: preferring curtailment over a large hydrogen buffer







There can be notable deviation from the "true" solution if the length of the time period considered is insufficient.

Significance of the Time Period Considered

- The time period of data considered can have notable impact on the LCOA and is difficult to predict.
- However, the plant design can vary even more significantly than the LCOA.
- Location changes not only the capacity factors but also the shape of the power profiles and their alignment. While some learnings can be transferred each location requires careful consideration.





While not show-stoppers there are important limitations to consider when selecting the production location and product

Limitations: Water & Carbon availability



"55% of all ammonia worldwide is used for the production of urea, which also requires CO2, currently supplied as by-product of fossil-based hydrogen production"

"Urea requires CO_2 , which implies that a carbon-neutral source such as direct air capture (DAC) or biomass. Currently, DAC is relatively expensive with a reported cost in the range USD \$160-455/t_CO₂. In the long term, estimates for DAC vary in the range of \$65-200/t_CO₂"

> "Air pollution is responsible for 18% of the total annual premature deaths in India"

Souce: https://www.indiawatertool.in/index.html & IRENA and AEA (2022), Innovation Outlook: Renewable Ammonia. ISBN 978-92-9260-423-3 Mishra, S. et al. Nat Geoscience (2023) DOI: 10.1038/s41561-023-01138-x



Current N-fertiliser demand is globally significant and is dominated by urea. However, urea requires a carbon feedstock and has notable volatilisation.

Demand for 'Green' Ammonia: Nitrogenous Fertiliser



Sources: Zac Cesaro: *Assuming 58% electric efficiency of CCGT for all fuels (this assumption is not likely to be true, in the short term, as R&D levels are different for different fuels) 1. Assuming 60%-70% electrolyser efficiency, Haber Bosch 0.7 MWh/ton NH3 (IEA, The Future of Hydrogen, 2019)

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Yara Fertilizer Industry Handbook (2022) https://www.yara.com/siteassets/investors/057-reports-and-presentations/other/2022/fertilizer-industry-handbook-2022-with-notes.pdf/ © Richard Nayak-Luke | 12



Driven by the IMO target and Poseidon Principles, shipping sector demand for ammonia is likely to be significant and India is ideally located.

Demand for 'Green' Ammonia: Shipping Fuel



Sources: Zac Cesaro: *Assuming 58% electric efficiency of CCGT for all fuels (this assumption is not likely to be true, in the short term, as R&D levels are different for different fuels) 1. Assuming 60%-70% electrolyser efficiency, Haber Bosch 0.7 MWh/ton NH3 (IEA, The Future of Hydrogen, 2019)

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IRENA and AEA (2022), Innovation Outlook: Renewable Ammonia. ISBN 978-92-9260-423-3



Green ammonia can provide grid flexibility through demand and supply. The value of this flexibility will become more significant at high VRE penetration.

Demand for 'Green' Ammonia: Energy vector / Energy storage / Flexible Demand



Sources: Zac Cesaro: *Assuming 58% electric efficiency of CCGT for all fuels (this assumption is not likely to be true, in the short term, as R&D levels are different for different fuels) 1. Assuming 60%-70% electrolyser efficiency, Haber Bosch 0.7 MWh/ton NH3 (IEA, The Future of Hydrogen, 2019)

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Conclusion

- India is a key global market for N-fertilizer, but imports a notable amount of natural gas, ammonia and urea.
- Due to its low VRE costs the achievable LCOA at multiple sites, particularly on the West coast that are very promising.
- There are limitations such as water and carbon availability that do need to be considered when locating production plants.
- India is ideally placed to capitalise on additional uses of green ammonia. Namely its use as a shipping fuel and as an energy vector. With the latter of these India, should consider the mutual sector coupling benefits that may be achievable with grid development and electrification of industry such as ammonia production.





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- Luke Hatton
- Zac Cesaro
- Ian Wilkinson

Thanks for the use of Aspen Plus, Aspen Economic Evaluator and MATLAB (including its numerous applications) under AspenTech and MATLAB academic licenses respectively.

Ammonia Energy Association



Green Hydrogen Hubs & Project Development in India









National Green Hydrogen Mission

Highlights & Allocations

NATIONAL GREEN HYDROGEN MISSION – Initial outlay INR 19,744 crores

1) Green Hydrogen Demand Aggregation

- Domestic Demand & Exports: Govt to specify minimum share of consumption of green hydrogen or derivative (green ammonia/ methanol) by designated consumers as energy or feedstock - year wise trajectory of minimum share of consumption to be decided by Empowered Group (EG). Mission will facilitate export opportunities.
- Competitive Bidding: Demand aggregation and procurement of green hydrogen, ammonia through competitive bidding route. MNRE will develop suitable regulatory
 framework for certification of Green Hydrogen and its derivatives.

2) National Incentive Schemes for Production (Electrolyser, Green Hydrogen)

- Strategic Incentives for Green Hydrogen Transition (SIGHT) scheme - INR 17,490 crores initial outlay upto 2029-30 (manufacture of electrolyser, production of green H2)

3) Initial Pilot Project & Green Hydrogen Hubs allocations

- INR 455 crores for low-carbon steel (upto 2029-30), INR 611 crore for mobility and shipping pilots (upto 2025-26)
- Green Hydrogen Hubs INR 400 crores (upto 2025-26), with at least two hubs in initial phase
- 4) Public-private partnership framework for R&D (Strategic Hydrogen Innovation Partnership SHIP)
 - INR 400 crores dedicated R&D fund
- 5) INR 400 crores for Governance and Components (Policy Framework and Planning; Infrastructure Development, Regulations & Standards, Skill Development & Awareness)
 - Empowered Group (EG) Cabinet Secretary, Secretaries, industry experts to guide
 - Advisory Group PSA, experts to advise EG on technical matters
 - MNRE Mission Secretariat implementation



IH2A PROPOSED PLAN TO GOVT OF INDIA, JUNE 2022

National 25/25 Green H2 Development Plan – 25 H2 project clusters by 2025

First-Generation National Green H2 Projects to accelerate commercialisation, learning rates, induce demand at critical scale

Scalable, Co-located National Green H2 Projects using RE-Electrolysis, Gasification across RE-rich coastal states ('India's Hydrogen Valleys')

18 GH2 Project Clusters (w/RE-Electrolysis) Industrial, Heavy-Duty Transport Offtake, each potentially scalable to GW capacity 7 Green H2 Bharat Cities - Waste-to-H2 Municipal Projects (with Gasification) Local Industrial, Municipal Transport Fleets

25 National Large-Scale Projects by 2025

150 MW Installed Electrolyser Capacity Green H2 Use in Industrial, Heavy Duty Transport Future Coastal Shipping, Land Transport (Liquid, Gas)

Five Key Enablers





National Green H2 Dev Corp State Green H2 Plans, (NHDC) & Public-Private Taskforce Nodal Office Project Dev SPVs, Consortia Public Funding/Infra, National Innovation Status

National Testing/ Certification, Standards, Skilling

CENTRAL GOVT NGHM	Being Evaluated	State Partnerships	Two H2 Hubs	USD 2 bn+ allocated	Technical Advisory Group proposed
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State-Level Five National Green H2 Hubs

Multi-use/offtake SPVs

Co-located Production-Use

150 MW Electrolyser Capacity

USD 360 mn, 3-year Public Finance Support

Oversight by NHDC, Bharat H2 Taskforce & State-Level Green H2 Advisory Groups

40 MW GREEN H2GUJ National Chem-Steel-Refinery-CGD Hub Ankleshwar-Vadodara-Hazira (GUJ) USD 78 mn public spend, c8000 tonnes pa Green H2 production & offtake, cut 8 Mmt CO2 in a decade



10MW Green H2, NH3/ Fertilizer Hub (Ankleshwar)
10MW GreenH2 Steel Plant (Hazira)
10MW GreenH2 Refinery (Vadodara)
5MW H2-CGD Networks (Vadodara)
5MW Heavy-Duty Transport/ Forklifts (Vadodara)
Waste-to-H2 City (Vadodara/ Dahej/Hazira)

30 MW GREEN H2KAR-AP National Steel-Chem-CGD Hub

Bellary-Nellore-Krishnapatnam (KAR-AP) USD 68 mn public spend, c5000 tonnes pa Green H2 production & offtake , eliminate 5 Mmt CO2 in a decade

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10MW GreenH2 Steel Plant (Bellary) 10MW Green H2, NH3 Hub (Nellore) 5MW H2-CGD Networks (Nellore) 5MW Heavy-Duty Transport/ Forklifts (Krishnapatanam) Waste-to-H2 City (Nellore)

30 MW GREEN MAH2 National Steel–Refinery–Transport-CGD Hub Mumbai-Pune-Dolvi (MAH) USD 68 mn public spend, c5000 tonnes pa Green H2 prodn & offtake, cut 5 Mmt CO2 in a decade

8 🖬 🛋 🛤 🖒 🎫

10MW GreenH2 Steel Plant (Dolvi) 10MW Green Refineries (Mumbai) 5MW H2-CGD Networks (Pune/Mumbai) 5MW Heavy-Duty Transport/ Forklifts (Nhava Sheva) Waste-to-H2 City Projects (Mumbai/ Pune)

30 MW GREEN H2**VIZAG** National Refinery-Steel-Transport-CGD Hub Vizag (AP)

USD 68 mn public spend, c5000 tonnes pa Green H2 prodn & offtake , cut 5 Mmt CO2 in a decade



10MW Green H2 Refinery (Vizag) 10 MW Green Steel (Vizag) 5MW H2-CGD Networks (Vizag) 5MW Heavy-Duty Transport (Vizag) Waste-to-H2 City Projects (Vizag)

20 MW GREEN H2KOCHI National Chem – Transport -CGD Hub Kochi (KER)

USD 45 mn public spend, 4000 tonnes pa Green H2 prodn & offtake, cut 4 Mmt CO2 in a decade



10MW Green H2 Refinery (Kochi) 5MW H2-CGD Networks (Kochi) 5MW Heavy-Duty Transport/ Forklifts (Kochi) Waste-to-H2 City Projects (Mumbai/ Kochi)

*indicative project SPV structures in following slides; project locations, SPV contracting & award to be done by NHDC, Bharat H2 Taskforce ^over and above individual private sector project development and investments



Large-Scale Green H2 Hubs & Project Development Challenges

3

1

NGHM Governance Structure – important for large-scale project planning

2

National Green Hydrogen Development Corporation (NGHDC) – central strategic planning entity, with project dev focus

- Urgency to set up Empowered Group, Technical Advisory Group and Mission Secretariat within next 3-4 months
- Public-Private (Industry) representation across all three levels
- Dedicated to hydrogen commercialisation taking a valuechain perspective, aggregate demand, design and allocate state incentives/subsidies
- Undertake techno-commercial studies of large-scale hubs and projects, for integrated planning, investment decisions and incentive allocation
- Focus on near-term domestic industrial demand, followed by future export demand, for project planning

Guarantees / Purchase Obligations – to induce demand, develop green hydrogen market

Green Hydrogen Offtake

- Defined-price offtake guarantee, covered with subsidy support to decarbonize hard-to-abate industries (fertilizer, steel, refineries, chemicals)
- Public-owned enterprises, as well as private entities – supported with incentives
- Learning from EU 'Hydrogen Valleys' – gradual scale up to GW scale in hubs/clusters, rather than stranded projects

Prioritize Green

Hydrogen Hubs,

designate 'National

Infrastructure' status

 National banking policy for hubs, large-projects H2 Production Plants, Large-Scale Hubs, Storage and Infrastructure to be included within SIGHT scheme

5

 Focus on building delivery to end-user – entire supply-side value chain to be included with definition of 'production'





