



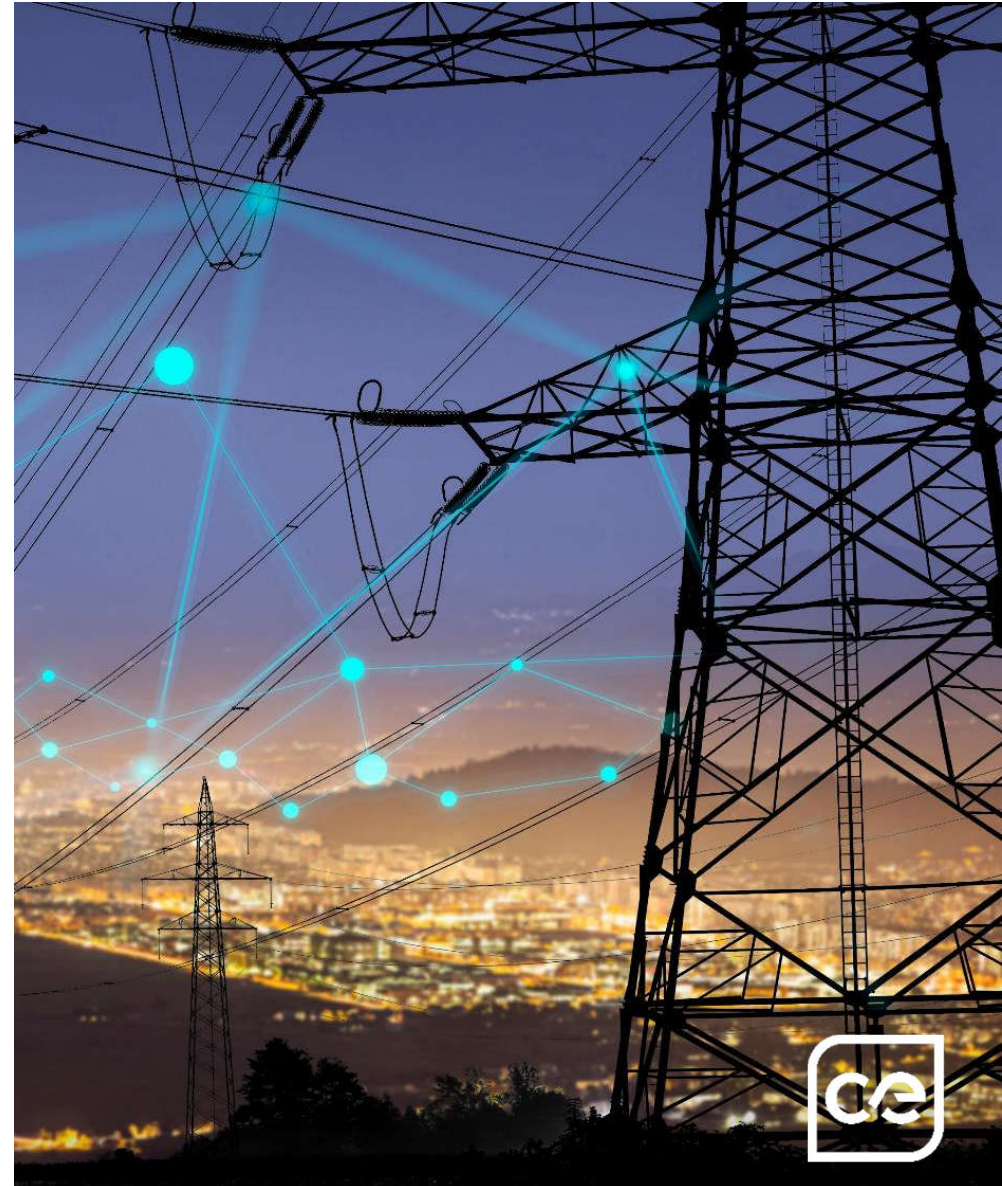
AEA Annual Conference
Robust Business Case Leveraging Ceres
Low Temperature SOEC Technology
15 November 2023



- ❖ Leading **Solid Oxide Cell** technology for **power generation and electrolysis** refined for **over 20 years**
- ❖ Horsham, **UK** headquartered
- ❖ Spun out of **Imperial College London** in **2001**
- ❖ **~650 employees**
- ❖ Listed on London Stock Exchange **FTSE 250**
- ❖ Unique **IP ~100 patent families**
- ❖ Focusing on **licensing business model**
- ❖ We **collaborate with world-leading companies** to deliver clean energy technology...
...at scale and pace

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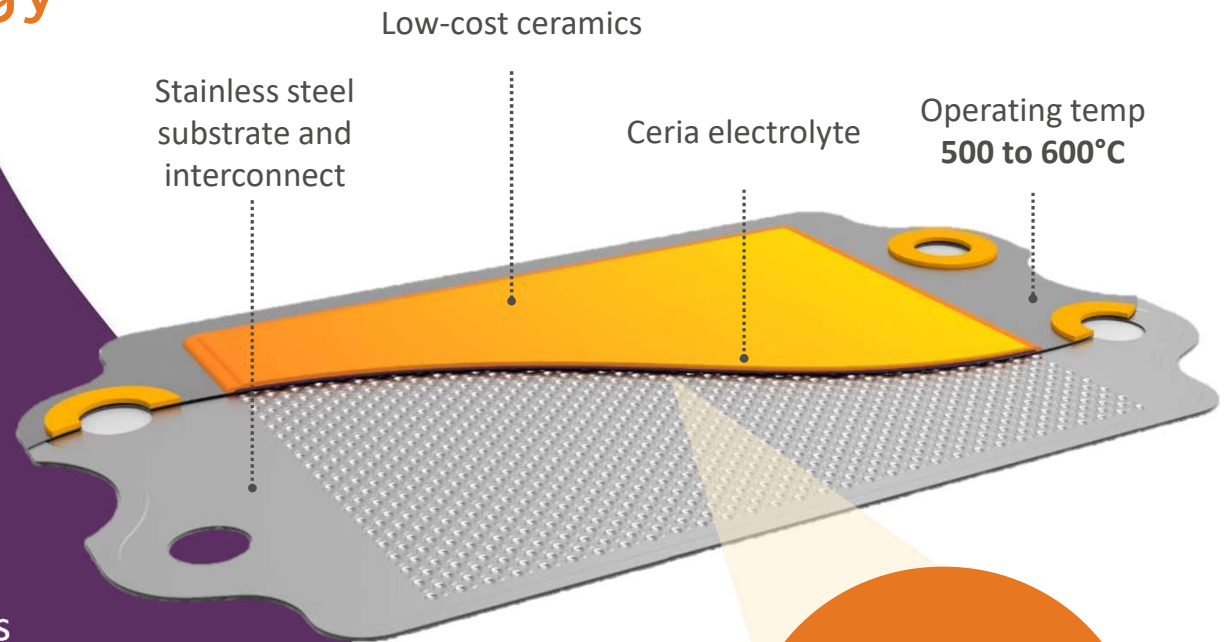
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Highly differentiated Solid Oxide Technology

Ceres low temperature solid oxide cell

- Highly efficient
- Fuel flexible
- Steel backbone, robust and scalable
- Made from widely available materials
- Manufacturable at scale and quality
- Cost-efficient
- Suitable for a wide range of applications
- Operates in either fuel cell or electrolysis mode



Ceria costs

1/1,000th platinum
1/70,000th iridium
1/10th nickel

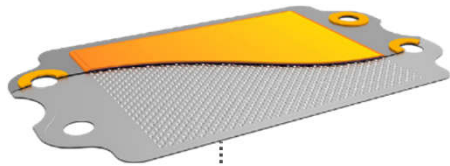
ceres
power

ceres
hydrogen

ceres

Bosch + Doosan: 250MW SOFC Manufacturing Capacity in 2024-2025

Ceres technology enables high efficiency energy conversion at low cost



ceres
power

Stack



ceres
hydrogen



- Commercial Power
- Distributed Power
- Marine applications



MW-class SOEC system installed at test site in Germany



Demo Targets

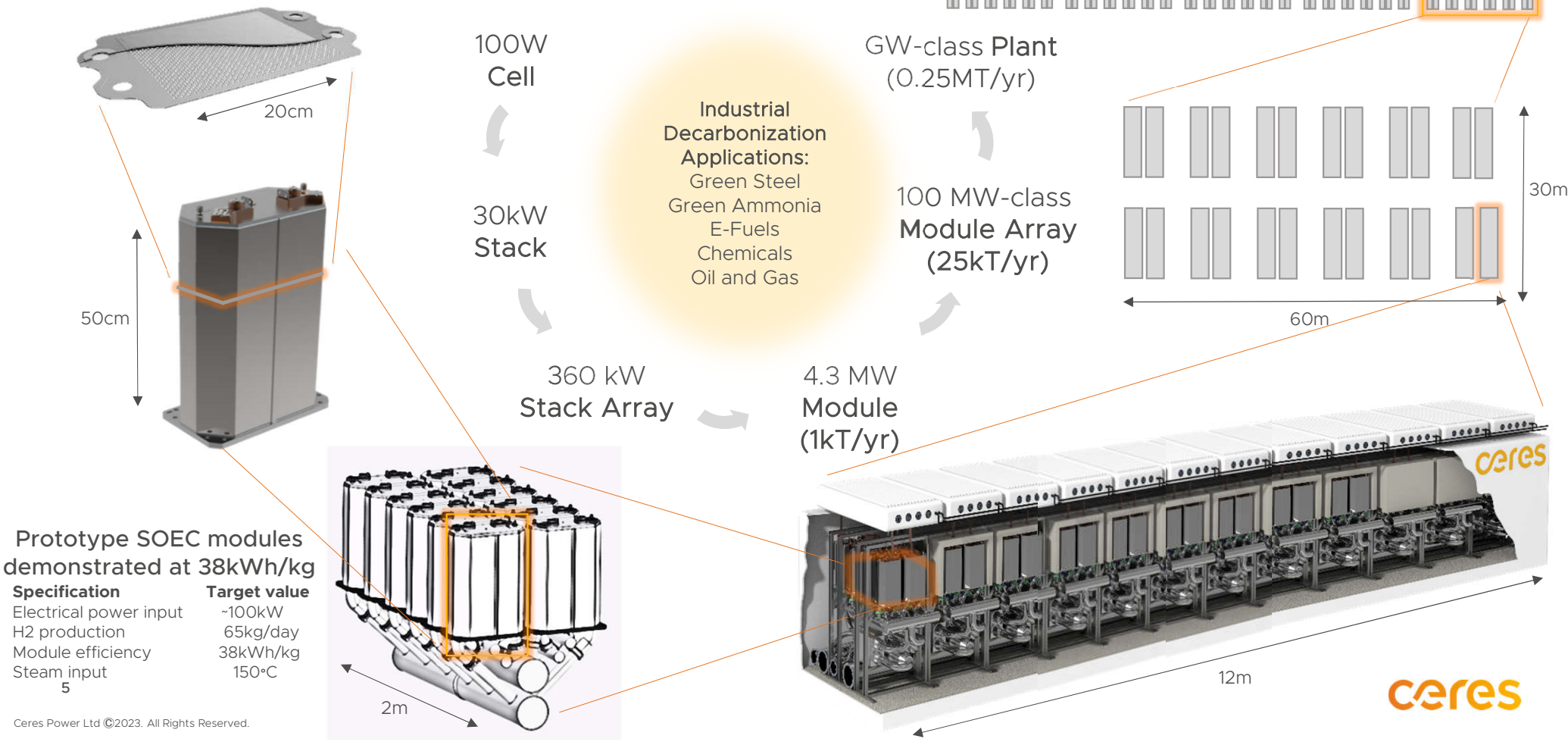
- MW-class SOEC System Demo for 3 years
- System Efficiency: 40kWh/kg
- Hydrogen Production: 500 to 600kg/day

Demo Locations

1. Shell Technology Campus, Bangalore, India
2. Bosch, Stuttgart, Germany

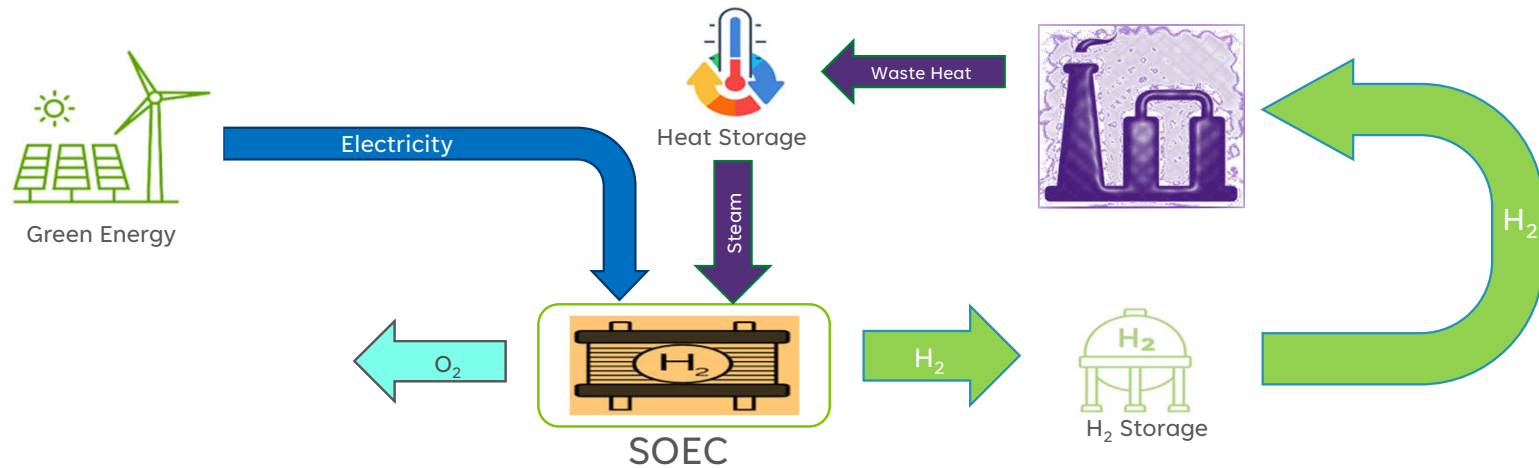


SOEC Modular scale-up approach



SOEC coupled with industrial processes able to supply waste heat

- Water splitting into H₂ and O₂ requires energy, which can be in the form of either electricity or in the form of heat.
- Low-temperature electrolyzers like AWE (Alkaline Water Electrolysis) and PEM (Proton Exchange Membrane) use energy in the form of electricity only and require cooling to maintain the operating temperature.
- SOEC technology uses a part of the energy in the form of electricity and the other part in the form of heat (e.g., for phase shift from water to steam, which is about 66% of heat energy that could be used).
- The high operating temperature of SOEC creates two main advantages compared to low temperature electrolysis technologies: thermodynamic efficiency and faster kinetics. This gives higher energy efficiency (less kWh/kg H₂ produced) even when SOEC starts from water (i.e., use electricity instead of waste heat for phase shift from water to steam).

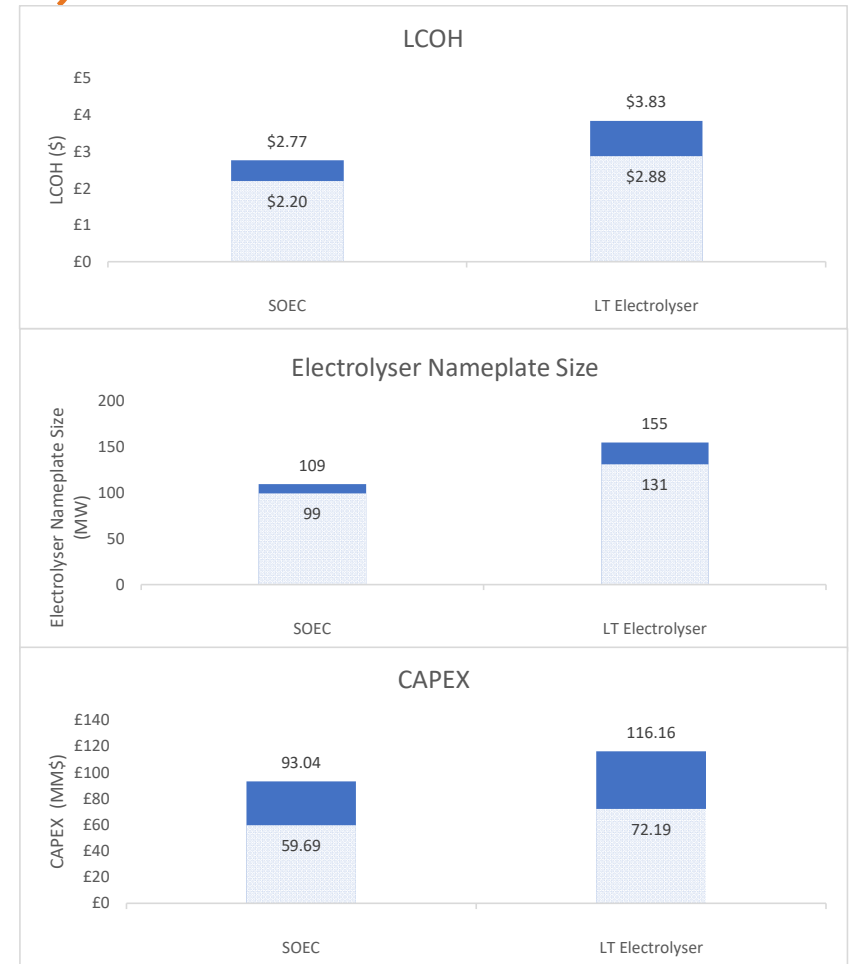


Ceres SOEC maximizes efficiency by using waste heat from other industrial processes

SOEC coupled with HB (Haber-Bosh) Ammonia

- HB Ammonia synthesis is exothermic, theoretically could provide more than 75% of the heat required for Ceres SOEC electrolysis reaction.
- The waste heat from HB Ammonia synthesis can be utilised to generate steam required for the SOEC.
- Alkaline or PEM electrolyzer integrated with Haber Bosch has a specific electricity consumption of 9.5-13.6 kWh/kgNH₃
- SOEC electrolyzer integrated with Haber Bosch has a specific electricity consumption of 6.5-7.5 kWh/kg NH₃.

SOEC technology platform provides the most efficient electrolysis route to hydrogen and Ceres is the most efficient among SOEC technologies, running at lower temperature.



Ceres SOEC efficiency advantage offers lower CAPEX, OPEX and LCOA

Illustration for 130kT/year green Ammonia production (23KT/year H2 production)



Lower Electrolyser capacity needed



Lower Electrolyser CAPEX



Lower Electricity consumption



LCOH in \$/kg H2 (without considering tax incentives)



LCOA in \$/T of NH3 (without considering tax incentives)

ceres
hydrogen

100MW

\$93MM

\$42MM/year

\$2.5

\$620/T

Low-Temperature Electrolyser: PEM or Alkaline

130MW

\$116MM

\$56MM/year

\$3.4

\$782/T



THANK YOU

Steven Weber

Business Development Director – North America

steven.weber@cerespower.com

+44 (0)1403 273463

info@cerespower.com

Ceres Power, Viking House, Foundry Lane

Horsham, RH13 5PX UK