

---

# Value Proposition of MOL in ammonia supply chain

---

Tomoaki Ichida  
Managing Executive Officer  
Mitsui O.S.K. Lines, Ltd.



November 11<sup>th</sup> 2024  
In New Orleans

**140<sup>TH</sup>**  
ANNIVERSARY

MOL Group Corporate Mission

**From the blue oceans,  
we sustain people's lives  
and ensure a prosperous  
future.**



# MOL at glance

Operates and owns over 800 ships and has connections with various industries around the world

MPP • Ferries • Cruise ships



Container ships



Pure Car Carriers



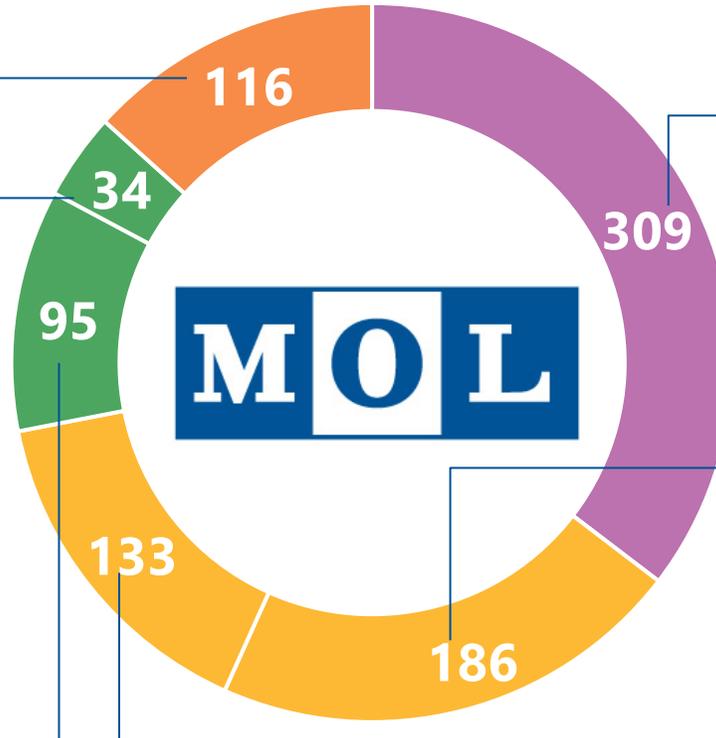
Bulkers



Tankers



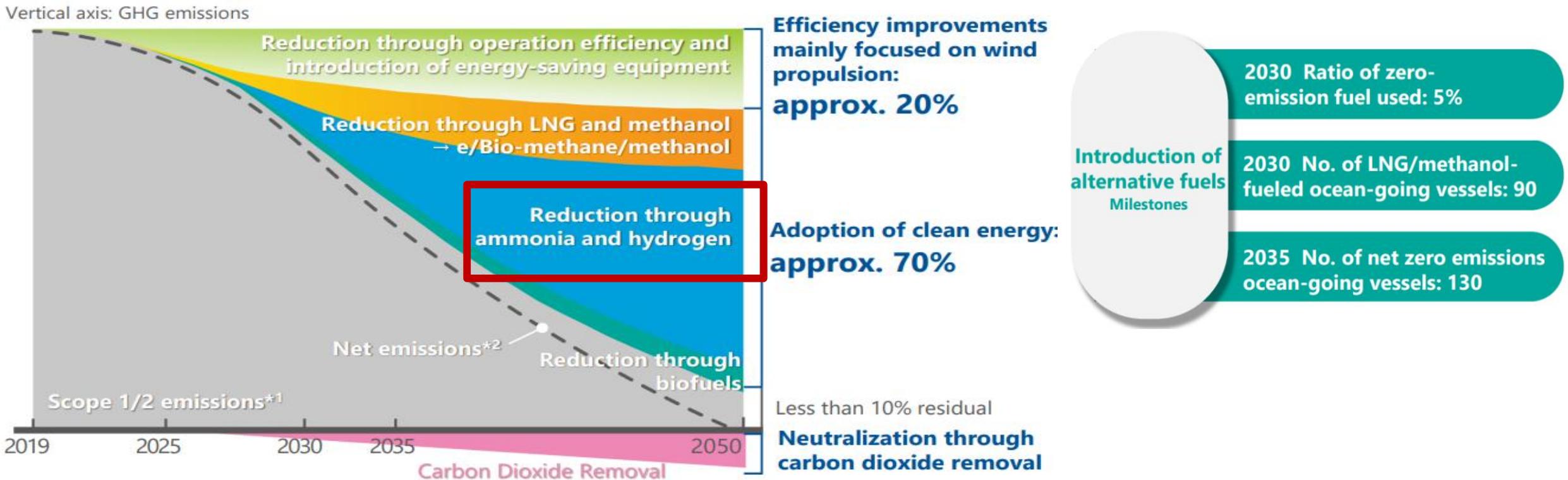
LNG carriers/FSRUs



Data : MOL HP(March 2024)

# “Environmental Vision 2.2” - Alternative Fuels -

- Based on the premise that the optimal fuel differs depending on the type of vessel and shipping route, we have begun considering adopting a variety of fuels.
- **In the short term, LNG / Methanol is realistic fuel, but Ammonia will be main fuel in the long term.** We have a plan to offset remained emissions as of 2050 by using carbon credit.



# MOL position in ammonia supply chain

## Energy Production

### Investment in Producing Project

#### Clean Ammonia Production Project

- Participation in the investment for the project in USA, undertaken by CHW.

## Transportation

### Development and Operation of Dual Fuel Ships

#### Ammonia Dual Fuel ships

- Obtaining Approval in Principle for large-scale ammonia DF ships.

### Shipping

#### Ammonia Carrier

- Leveraging our operational experience with ammonia carriers, we are participating in transportation study for Japan with JERA.

## FSRU, fuel purchase and utilization, bunkering business, etc.

### Ammonia-FSRU

#### Ammonia FSRU

- Challenges leveraging the unique operational experience of one of the largest FSRU owner and operators.



### Ammonia-Bunkering

#### Ammonia bunkering vessel

- Obtained the first Approval in Principle for an ammonia bunkering vessel.
- Participating in study in Singapore.



# Value Proposition of MOL

## Value Proposition

Building a comprehensive value chain with expertise in safe marine transportation & Project management skills cultivated over 140 years and a diverse lineup of services

### Barriers on the ammonia supply chain

### Our Strengths

Upstream

Infrastructure of port, Lack of off-takers

**Contribution on production projects as an off-taker and shipping partner**

Midstream

Securing vessels and safe and efficient transportation are issues

**Track record of ammonia transportation**

Enormous ammonia transportation

**Fleets expansion and development of larger vessels (J-Flex) to meet future demand with DF engines for future**

Downstream

Establishment of domestic supply chain

**Establishment of large receiving terminals and fleets expansion of domestic vessels and domestic coastal feeders**

High costs for building onshore storage facilities

**Development of Ammonia-FSRU**



# 2 “Environmental Vision 2.2” - Pathway To Net-Zero Emission -

## Medium- to long-term targets

In the 2020s  
Deploy net zero emissions  
ocean-going vessels

By 2035  
Reduce GHG emissions  
intensity by 45%

In addition to Scope 1, part of Scope 3 covered  
(international marine transport operated by MOL)

By 2050  
With the concerted effort throughout  
the Group, achieve net zero GHG  
emissions

All of Scope 1, 2, and 3 covered (MOL + consolidated subsidiaries)

## Five actions to achieve medium- to long-term targets

**ACTION 01** Adopt clean energy

**ACTION 02** Further adopt energy-saving technologies

**ACTION 03** Efficient operations

**ACTION 04** Build business models that enable net zero emissions

**ACTION 05** Expand low-carbon / decarbonized business by leveraging the Group's collective strengths

## KPI & milestones measuring action progress

### Environmental Vision 2.2 Overall

- Amount of environmental investment: ¥650.0 billion (Cumulative from FY2023) [2025]
- Total amount of GHG emissions : 23% reduction (compared to 2019) [2030]

- No. of LNG/methanol-fueled ocean-going vessels : 90
- Ratio of zero-emission fuel used : 5%
- Ratio of power from renewable energy for Scope 2 : 100% [2030 for the above]
- No. of net zero emissions ocean-going vessels : 130 [2035]

- No. of vessels equipped with Wind Challenger : 25 [2030]
- No. of vessels equipped with Wind Challenger : 80 [2035]

- Improve fuel efficiency by 5% (compared to 2019) [2025]

- Amount removal type carbon credits used : 2.20 million t-CO<sub>2</sub>e (cumulative) [2030]

## Larger vessels (J-Flex)

# Study of Ammonia Transportation with JERA



- Developing ammonia carriers “J-Flex” suitable for domestic power plants and receiving terminals
- **“J-Flex”** as a large-scale ammonia carrier, which has larger capacity than conventional VLGCs
- Planning to use ammonia as marine fuel with DF engines
- Targeting commercial operation of ammonia co-fired at Hekinan Power Plant in 2020s



## Large receiving terminal in Japan

---

# Development of Ammonia receiving terminal in Soma area, Fukushima Prefecture in Japan

- We work on study of new building of **Ammonia receiving terminal in Soma area, Fukushima Prefecture in Japan** to meet local demand with below partners.
- The project was adopted as “Subsidy for Measures to Promote Introduction of Non-Fossil Energy (**Hydrogen Supply Infrastructure Improvement Project**)” from the Consortium for Resilient Omni-energy supply System (“CROS”) for the survey for establish an ammonia supply on May 30, 2024.



## Concept study of Ammonia FSRU

- Obtained design approval for **Ammonia FSRU** from Class NK.
- FSRU could be the solution for coal-fired power plant with no extra ground available for ammonia related facilities. We can offer our expertise developed in LNG FSRU business.

